

RAYMOND PARTS™



Your
single source
supplier

RAYMOND

Get The Part You Need, When You Need It

If you're not up and running, you're losing money. We deliver 97% of parts in 24 hours or less. And we'll even locate the hard-to-get parts and expedite them to your site. So why should you have to wait for a part?

Flexible Ordering

We've made ordering *Raymond Parts*™ so easy, and now you can even order online. For national accounts, Raymond captures all orders through electronic data interchanges, ships them to the appropriate sales and service centers, and sends just one monthly invoice, saving you time and money.

Easy Purchasing Programs

We also offer parts consignment for fleet customers: you pay for the parts you stock only when they are sold. We'll save you time by tracking your inventory and automatically ordering when the stock gets low. And we can design a custom parts sourcing and fulfillment plan around your business. Just ask us how.

We only sell the highest-quality parts that meet or exceed OEM quality standards

- ▶ New factory-authorized genuine *Raymond Parts*, built to our exacting standards and backed by an industry-leading warranty.
- ▶ *RayBUILT*® remanufactured parts — motors, drive units, casters and more — give you lower cost without sacrificing quality.
- ▶ And for mixed fleets, *DuraSource*® provides one-stop parts shopping — some 6 million part numbers to fit 2,500 material handling vehicles.



Raymond Parts

One-stop shop for all your material handling parts and supplies.

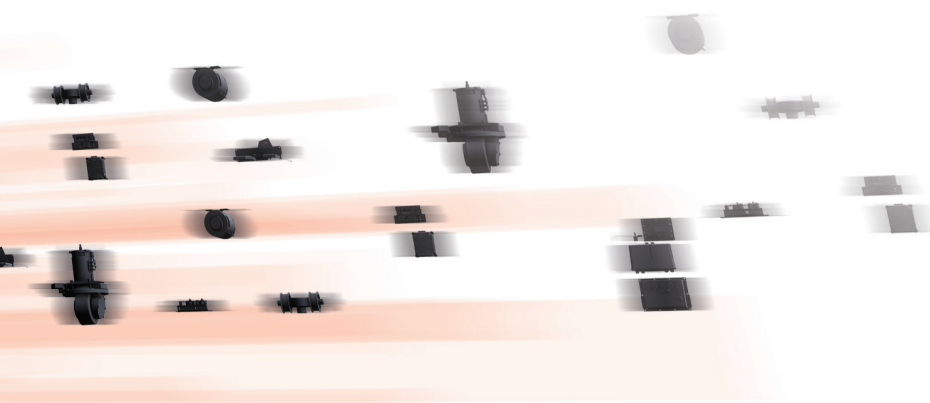
Raymond supports your truck fleet with over 100 conveniently located service centers in the United States and Canada.

This means you can promptly restore your lift truck productivity without delay, wherever you are! By adding more uptime it means you increase productivity and improve cost savings, getting the maximum benefit!

Raymond lift trucks have always been fueled by innovation and our material handling parts mirror the same strong philosophies and integrity of the Raymond name, proving that each part contributes to the performance and value of our lift trucks ensuring the lowest total cost-of-operation!

Raymond Parts are available and on-hand, no matter where you are located or whatever your need. Raymond Parts are reliable and cost-effective.

Raymond Parts.
Always there when you need us.



Blue Guardian®

- Reduces product damage by redirecting the forklift's impact to center of pallet
- Bumper design eliminates forks' contact with product
- Use with Class II forklift carriage



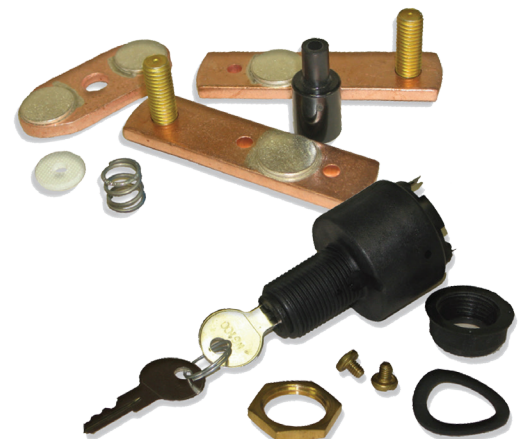
Smoothy Tires

- Smoother ride equals optimal operator comfort
- Decreased vibrations
- Reduces heat build-up



Parts Kits

- Simplifies ordering process and service by having parts all in one
- Provide all parts needed with one part number
- Thousands of kits available





RayBUILT

By Raymond

RayBUILT remanufactured parts are an affordable alternative when looking for an economical solution without sacrificing quality and dependability.

RayBUILT parts have the precise quality criteria as factory authorized Raymond Parts. Specializing in motors and drive units, we rigorously test and inspect each unit.

In fact, we are so confident of the excellent quality, we guarantee our RayBUILT motors for one year/2,080 hour warranty. If during that time a RayBUILT part fails due to a defect in material or workmanship, you'll receive a free replacement.

Each RayBUILT part is backed by the Raymond name.

DURASOURCE

Need parts for a mixed fleet or products for a warehouse? Why waste your valuable time when DuraSource can provide you with a single source for all your lift truck parts and material handling supplies.

Whether you need electrical components, new or rebuilt motors, lighting, hydraulic components, shop supplies, wheels, tires or other material handling products, look no further than DuraSource. We'll even locate the hard-to-get parts and expedite them to your site.

Regardless of make or model, we have the right parts for your fleet. With more than 6 million competitive parts, we're sure to have the right part for you.





World Class, Single Source Lift Truck Parts Supplier



Raymond Parts, RayBUILT and DuraSource will keep your fleet moving. You can rely on Raymond to provide you with all the parts your material handling equipment and operation needs, 24 hours a day, 7 days a week with on-hand availability.

Raymond is your single source supplier with over 2,000,000 available parts! Whether you are looking for new parts, cost-effective remanufactured parts, or replacement parts for "other-than-Raymond" lift trucks, you can find them all at Raymond.

Authorized Raymond Parts go through a tough series of tests so we only provide you with the absolute highest quality. We don't just meet the bar on industry standards, we exceed them. We are so confident of our parts that we carry the best warranty in the industry. We also back all of our products so you can depend on superior quality and performance to improve your productivity and profitability.

We stand behind all of our parts, and guarantee them!



Relentlessly Pursuing Perfection

It takes more than innovative engineering to satisfy your goals for increased productivity, efficiency and operational cost reductions.

It takes a single-minded focus on understanding your specific needs, and the ability to provide and seamlessly implement the right solutions – every time.

When you require fleet, technology and sustainability strategies to enable you to compete and win in today's global marketplace, Raymond and its world-renowned network of authorized service and support centers is there for you.

RAYMOND

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Mixed Sources

Product group from well-managed forests, controlled sources and recycled wood or fiber
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