

# iWAREHOUSE<sup>®</sup> Labor Management System (iW.LMS)

OPTIMIZE YOUR BIGGEST ASSET TO CUT COSTS AND ENHANCE PRODUCTIVITY.

Labor—it's your biggest asset and highest spend. To optimize productivity and minimize costs, you need to track and measure more than just the 40% of paid hours captured by a Warehouse Management System (WMS). You need 100% visibility into every minute of every day.

The iWAREHOUSE Labor Management System (LMS) integrates data from a variety of sources to give you the most complete picture of worker activity. Quickly and easily implemented in a matter of weeks, the system often pays for itself in less than a year.

## WHY DO YOU NEED AN LMS?

- + Drive accountability in your workforce for increased employee productivity and utilization.
- + Identify inefficiencies through process improvements and lean analysis with cost data.
- + Optimize workflows to lower labor costs and make more informed decisions.

## A PATH TO ACHIEVE SAVINGS

While your WMS gives you insights into an employee's time moving product, the iWAREHOUSE LMS lets you identify other areas of process improvement that can dramatically impact your bottom line.

<b>MISSING TIME</b> Recapture missing time—often in excess of 60-90 minutes per day, per employee.	Reclaim 15 min/day/employee (discrepancy in paid and total tracked hours)	\$162,398
<b>INDIRECT TASKS</b> Minimize indirect work — which can account for 25-40% of a facility's time.	Reallocate 3% of indirect time (meetings, clerical, maintenance, etc.)	\$140,693
<b>PERFORMANCE/PRODUCTIVITY</b> Immediate impact, proven results.	Increase productivity by 5% through coaching, training, and process improvement	\$136,976
<b>ANNUAL IMPACT ON YOUR BOTTOM LINE*</b>		<b>\$440,067</b>

\* Assumes 2,080 hours per year, 150 employees, \$15/hr., 30% labor burden.

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## GET A MORE COMPLETE PICTURE OF YOUR BUSINESS

The iWAREHOUSE LMS helps you identify ways to drive continuous improvement by using data to track and measure work activity. By giving you visibility into every action and its related cost, the system lets you decrease your cost to serve by showing you:

Who did the work,  
on what process,  
and for how long.

Which customers,  
products, and tasks  
make or lose money.

How much you're  
spending on new  
hires, overtime,  
and temporary  
employees.

When and where  
it makes sense to  
invest in new people  
or equipment.

## FAIRER, MORE FLEXIBLE LABOR STANDARDS

The iWAREHOUSE LMS features unique machine-learning functionality that offers a more flexible, affordable, and accurate solution than traditional—quickly obsolete—human-engineered standards. By going beyond single metric “unit-per-hour” ratios, the system lets you create:



- + Fair, accurate standards that can be adjusted in minutes.
- + Customized, easy-to-understand, actionable reports for every employee.

- + Tailored, transparent incentive programs for accountability, enhanced engagement, and better performance.

## OPTIMIZE YOUR ENTIRE OPERATION

The iWAREHOUSE LMS is just one of the optional modules of iWAREHOUSE Intelligent Warehouse Solutions, the industry's most comprehensive and scalable telematics platform. By offering deeper, data-driven insights into your forklift fleet, workforce, and facility, iWAREHOUSE telematics can help optimize your warehouse by creating more space, increasing employee productivity, and ensuring efficient equipment utilization. The resulting savings can then be invested in automated solutions to further enhance productivity and drive your business forward.

“The light bulb for us was bringing together a reputable LMS system and a state-of-the-art warehouse optimization system, understanding the collective benefits of both and realizing we had a game-changing solution here.”

-Bob Simon,  
Director of Process Solutions, GENCO.

For more information or a free demo of how the iWAREHOUSE LMS could enhance your productivity and cut costs, please call 800-235-7200, visit [raymondcorp.com](http://raymondcorp.com), or contact your nearest Raymond Solutions and Support Center.