

5 TIPS TO FINDING THE RIGHT SERVICE PROVIDER

In these times of unprecedented demand, it is more important than ever to find the right service provider to offer solutions for your ever-changing business needs. Here are five tips to finding a complete service provider to fit your operation:



SEEK AN OUTSIDE PERSPECTIVE.

Operation managers can easily overlook problems that can be somewhat obvious to those outside the organization. Consultants, having fresh eyes, can often quickly spot the issues holding companies back and can offer solutions.



ADOPT HOLISTIC THINKING.

As an end-to-end solutions provider, The Raymond Corporation is committed to providing innovative intralogistics solutions that drive fulfillment and effectiveness throughout an organization, from training to parts, and everything in between. By optimizing, integrating and managing the logistical flow of information, Raymond can help you achieve optimal productivity and efficiency.



TRUST CERTIFIED TECHNICIANS.

Certified technicians have the expertise and skills to minimize customer downtime due to service. By offering scheduled maintenance to meet standard upkeep procedures and proactive troubleshooting to perform diagnostics, certified technicians can boost any operation's productivity and uptime.



EMBRACE LEAN MANAGEMENT PHILOSOPHIES.

Raymond Lean Management (RLM) enables operations to standardize work, visualize changes, track KPIs and make continuous improvements moving toward the best possible solution for each process. For instance, documenting standardized work processes such as service management and repairs, ensures that each customer is receiving the same level of service regardless of where they are located. When practiced consistently, RLM can effectively and efficiently produce processes of sound quality that fully satisfy customer demands.



WORK TO INTEGRATE SYSTEMS.

Today's smart businesses often mean there are multiple intelligent systems — such as telematics, labor management, and operator assist technologies — working around the clock. Raymond can help you integrate those systems to guarantee you're getting the most comprehensive data across all aspects of your business — ensuring your operation runs as efficiently and cost-effectively as possible.

To learn more about what Raymond is doing to ensure operations stay efficient and productive, visit www.raymondcorp.com.

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