4260 STAND-UP COUNTER-BALANCED TRUCKS

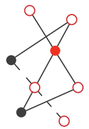
SMARTER. FASTER.
READY FOR THE FUTURE.

RAYMOND

OPTIMIZE, CONNECT, AUTOMATE.

OPTIMIZE your operations, systems, assets, fleet and personnel to ensure everything in your facility provides the most value. Raymond applies the principles of lean management to help you achieve optimization, eliminate inefficiencies, and identify and solve challenges.

Solutions include Lean Management, Material Handling Equipment, Financing, Rentals, Virtual Reality Learning and Maintenance/Service.



CONNECT your facilities with innovative technologies. Smart technologies, like telematics, help operations gather and analyze data — providing actionable insights that can be implemented to deliver measurable business results.

Solutions include Telematics, Operator Assist Technologies, Labor Management Systems, Real-Time Location Systems, Object Detection and Notification Systems, and Consulting.

AUTOMATE your operations to make production and distribution processes efficient, easily repeatable, consistent and cost-effective. Automation will enhance processes, maximize existing labor and resources, as well as make your warehouse more scalable.

Solutions include Automated Guided Vehicles, Automated Storage and Retrieval Systems, Robotics and Consulting Services.

A LEGACY OF INNOVATION AND COLLABORATION.

For more than 100 years, Raymond® has built a reputation on exceptional quality, reliability, and customer service.

We design and build the best lift trucks in the business, and provide technologies, systems, and solutions that bring day-to-day warehouse and distribution operations to a new level of performance. We also stand behind customers with the industry's most extensive and best-trained support network, offering immediate access to local, expert service technicians and application engineers who understand your business and keep your equipment performing at its best.

From eco-efficient trucks and telematics, to warehouse optimization and flexible financing, Raymond's big-picture approach and precisely targeted solutions are designed to adapt and grow with your needs.

THE NEXT GENERATION OF STAND-UP COUNTERBALANCED TRUCKS.

Designed for today, ready for tomorrow, Raymond 4260 Stand-up Counterbalanced Trucks bring together advanced performance, operator-focused design, and integrated intelligence to create a smart, scalable solution that evolves with your business.

The 4260 represents a bold evolution of the stand-up category, a workhorse of a truck with built-in technologies and telematics, ready for the future of connected warehousing.

ANSWERING THE NEED FOR FLEXIBILITY, AGILITY, AND PRODUCTIVITY.

From dock work and trailer loading to staging and rack interactions, forklift operators face a wide range of tasks—often in confined, high-traffic, high-pressure environments. To optimize productivity and throughput demands, you need a truck that lets them work as quickly, efficiently, and comfortably as possible.

Designed to enhance operator control and confidence while minimizing fatigue, the Raymond 4260 offers:

+ Exceptional agility
+ Smooth handling
+ Superior visibility
+ Intuitive controls

THE MOST INTELLIGENT STAND-UP COUNTERBALANCED TRUCK WE'VE EVER BUILT.

The 4260 represents the evolution of intelligent performance, building upon Raymond's proven ACR architecture, which optimizes energy efficiency and responsive power management. Enhanced featherability of the 4260 provides greater precision, and refined ergonomics give operators greater confidence in every movement. Anchored by the Performance Stability System™, each system works together to support consistent, reliable performance. Integrated technologies and a telematics-ready architecture extend that intelligence beyond the truck, delivering actionable insights that help measure and improve performance across the fleet. The result is a stand-up counterbalanced truck where performance, connected technology, and operator-focused design work together seamlessly.

GREATER OPERATOR COMFORT, CONTROL, AND CONFIDENCE.

Designed with the operator in mind, the Raymond 4260 Stand-up Counterbalanced Truck includes an array of unique features to allow more personalized, productive operation.

COMFORTSTANCE™ SUSPENSION SYSTEM

+ Reduces vibration and fatigue
+ Automatically adjusts to operator weight
+ Smooths transitions over dock plates and uneven floors

EXPANDED OPERATOR COMPARTMENT

+ Wider, more comfortable standing area
+ Padded surfaces and extended backrest
+ Low step height for fast on/off tasks

ERGONOMIC, INTUITIVE CONTROLS

+ Adjustable tiller and armrest
+ Single-axis control handle
+ Low-force deadman pedal

CLEAR VISIBILITY FROM FORKS TO RACKS

+ Open-view mast
+ Sculpted front cover
+ Angled overhead guard rails

POWER, PRECISION, AND PERFORMANCE IN A SINGLE TRUCK.

Engineered to help you move loads more quickly, securely, precisely, and efficiently, the Raymond 4260 offers the technologies, capabilities, and performance you need to get more out of every shift.

SMOOTH, MORE PREDICTABLE HANDLING

+ **Performance Stability System** automatically moderates speed, tilt, and steering for easier, more controlled operation.

SPEED WHERE IT MATTERS MOST

+ **Quick acceleration** for fast, responsive handling and direction changes.
+ **Competitive travel speeds** for efficient throughput.
+ **Market-leading lift and lower performance** for time-saving operation.

ENHANCED CONTROL AND PRECISION

+ **Enhanced featherability** allows for careful, precise load handling.
+ **Integral sideshift** speeds and simplifies proper pallet alignment.
+ **Electric power steering** delivers smooth, quiet, agile handling with minimal operator effort.

BUILT-IN ENERGY EFFICIENCY

+ **Regenerative braking** recharges batteries and extends run times.
+ **Electric power steering** delivers energy-efficient, quiet operation.
+ **Lead acid or lithium-ion battery options** give you flexibility in how you power your fleet.

ENHANCING PRODUCTIVITY WITH INTEGRATED INTELLIGENCE.

Raymond's 4260 Stand-up Counterbalanced Truck is the ideal foundation for the connected warehouse, because it communicates with operators and managers to help optimize performance, efficiency, and productivity.

Integrated 7" iMONITOR™ full-color touchscreen display
Serves as the truck's command center and acts as the interface for connected technologies, offering real-time visibility into:

+ Load weight
+ Lift height
+ Tilt angle
+ Travel speed
+ Battery state of charge
+ System alerts and truck diagnostics

Telematics-Ready Architecture
Built-in connectivity supports iWAREHOUSE® Telematics, consolidating truck, operator, fleet, and energy data without additional hardware, enabling more informed decision-making and continuous improvement.

Optional, Scalable, Operator Assist Technologies
The iWAREHOUSE ObjectSense™ Detection and Notification System (iW.ObjectSense) is a lidar-scanning, infrastructure-free object detection system designed to reinforce training and best practices.

A SCALABLE PLATFORM FOR YOUR FUTURE NEEDS.

From optional technologies to integrated telematics, energy-management tools to automation-ready connectivity, the 4260 offers the flexibility and scalability to support your long-term business needs.

KEY SPECIFICATIONS

Capacity	3,000 - 5,000 lbs
Voltage	36V
Battery Compatibility	Lead acid, Lithium-ion, or Hydrogen Fuel Cell
Battery Compartment Dimensions	13.5", 16.25", 18.25", 21.0", and 23.5"
Operator Display	Integrated 7" full-color touchscreen display
Integral Sideshift	Standard
Open-View Mast	Two free lift cylinders in mast for added visibility
Drive Motor	AC

+ **Open-View Mast** gives operators a clear line of sight to the load for increased efficiency and reduced product and facility damage

+ **Performance Stability System** automatically moderates travel, tilt, and cornering speeds based on load weight and height for more secure, controlled operation

+ **Optional technologies** promote optimal operator behaviors and productivity
  + iW.ObjectSense is designed to detect objects in a truck's path to promote operator awareness and best practices
  + Operator Compartment Sensing System reinforces proper stance and operating position

+ **Angled overhead guard and sculpted front cover** enhance operator visibility for more precise, secure, confident load handling at all heights

+ **Electric power steering** delivers smooth, quiet, agile handling with minimal operator effort

+ **7" iMONITOR Smart Display** provides real-time information on everything from load weight to battery state of charge and serves as the interface for any connected technologies

+ **Adjustable tiller, armrest, and control handle** for customizable, ergonomic positioning and more comfortable operation

+ **ComfortStance suspension system** reduces vibration for enhanced operator comfort and minimized fatigue

+ **Integral sideshift** provides side-to-side movement of the carriage, allowing a load to be picked up or put away even if it's not perfectly aligned with the truck

ENGINEERED FOR TIGHT SPACES AND BUSY DOCKS.

With exceptional agility and maneuverability, the 4260 offers easier handling, higher storage densities, and an improved flow of goods through your facility.

TIGHT TURNING RADIUS

+ **Counter-rotating drive wheels** allow the truck to pivot within its footprint, simplifying handling in confined spaces like trailers, docks, and narrow aisles.
+ **Compact head length** reduces truck size for greater maneuverability.
+ **Dual-steer wheel design** enhances agility for faster, more efficient right-angle stacking and movement.

MAXIMIZED WAREHOUSE SPACE

+ **Right-angle stacking capability** in less space supports higher storage density.
+ **Maximum lift height** with Quad Mast up to 270" if needed in taller rack levels.

OPTIMIZED DOCK-TO-STOCK WORKFLOWS

+ **Flexible load handling** allows the seamless movement of goods from receiving to staging to putaway.
+ **Compatible with various attachments** for specialized load handling needs.

THE STAND-UP DESIGNED FOR UPTIME.

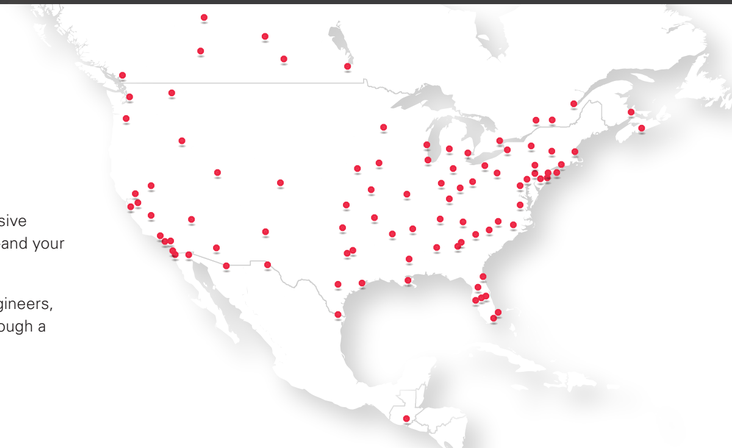
Ruggedly and intelligently engineered for superior reliability, the 4260 Stand-up Counterbalanced Truck helps enhance productivity with fewer service interruptions, smarter energy usage, and lower, more predictable operating costs.

+ **Tool-free cover access** allows faster checks and easier serviceability.
+ **Electric brakes** positioned away from debris offer improved longevity and reduced maintenance.
+ **Regenerative braking and energy optimization** reduce heat and wear for greater efficiency.
+ **Smart battery options** let you choose between lead acid or lithium-ion to suit your throughput and charging needs.
+ **500-hour scheduled maintenance interval** for greater uptime and a faster ROI.

24/7 SERVICE AND SUPPORT FROM LOCAL EXPERTS.

Every Raymond 4260 comes backed by the industry's most extensive network of Solutions and Support Centers to ensure your trucks—and your business—keep running efficiently and reliably.

From the best-trained service technicians to expert application engineers, we provide the help you need—when and where you need it—through a dedicated, responsive, nationwide ecosystem.



FLEXIBLE POWER SOLUTIONS FOR EFFICIENT, SUSTAINABLE OPERATIONS.

From flexible battery options tailored to your throughput requirements to data-driven insights into energy usage, the Raymond 4260 supports a more strategic approach to fleet power management. Improve operational efficiency, better manage energy costs, and advance your sustainability and environmental goals with tools and technologies engineered to work as hard as your operation.

LITHIUM-ION BATTERY OPTION

Enhance productivity in multi-shift, high-throughput operations with an energy-efficient technology designed to deliver consistent performance, simplified maintenance, and long-term operational sustainability:

+ Consistent performance across the use cycle
+ Faster charging
+ Convenient opportunity charging
+ Virtually maintenance-free power
+ Longer cycle life
+ Superior heat management
+ Cleaner battery room environment

ENERGY ASSET MANAGER

Monitor and optimize the efficiency of your fleet, make smarter energy decisions, and extend the life of your power assets with visibility into:

+ Battery state-of-charge
+ Charge events
+ Battery health
+ Energy usage
+ Warranty tracking

ENGINEERED FOR REAL-WORLD WAREHOUSE APPLICATIONS.

Flexible, reliable, and comfortable, the 4260 offers the agility, visibility, and energy efficiency you need to maximize productivity in a broad range of applications.

DOCK TO STOCK

TRAILER LOADING/ UNLOADING

HORIZONTAL TRANSPORT

PUTAWAY AND RETRIEVAL

LANE BUILDING AND STAGING

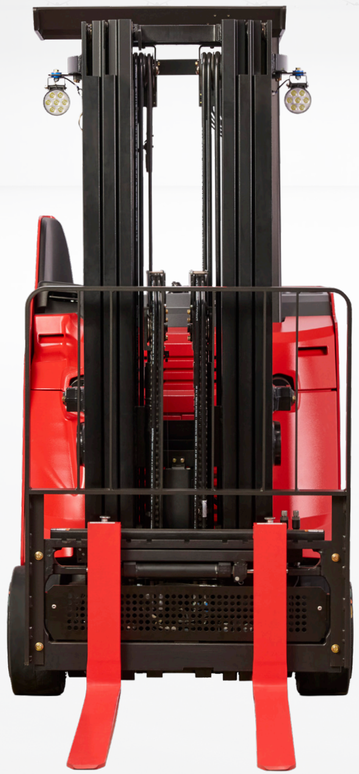
FEEDING NARROW AISLE SYSTEMS

HIGH-DENSITY STORAGE

ATTACHMENT-FRIENDLY OPERATIONS

CREATE YOUR IDEAL TRUCK WITH OPTIONS AND CUSTOMIZATION.

Optimize performance and productivity by tailoring your 4260 trucks to specific applications, throughput requirements, racking configurations, and more, with a range of customizable options and capabilities.



- **Multiple mast height options** to suit your racking configuration and facility layout.
- **Programmable Lift Limit (with or without bypass)** to set custom height restrictions for the mast based on specific aisles, loads, or operators.
- **Vertical Hold** to program specific shelf heights into the truck for faster, more repeatable processes.
- **Auto Tilt Centering (configurable on forward, backward, or both)** for more secure and confident load handling.
- **4th/5th function switch to allow** side-shift capabilities when using rotating/clamping attachments.
- **Operator Compartment Sensing System (OCSS)** to reinforce proper operating position.
- **Cold storage conditioning** for reliable operation in freezers and other challenging environments.
- **Telemetry and productivity add-ons** to enhance operator awareness, minimize impacts, and simplify management of your fleet, personnel, and assets.
- **Raymond battery and charger solutions** for an integrated, optimized power system.
- **Lithium-ion or lead acid** to power your fleet the way you want.
- **Energy Asset Manager** to monitor, analyze, and optimize battery performance.

OPTIMIZE EFFICIENCY WITH A COMPLETE ECOSYSTEM OF SUPPORT.

Far more than just a lift truck company, Raymond offers a one-stop shop for everything from fleet financing and maintenance to application engineering and automation expertise.

Innovative and collaborative, we partner with customers to provide end-to-end solutions, all tailored to your specific needs and backed by a world-class support network.

SERVICE AND SUPPORT

With more than 100 locations across North America, our integrated network of Solutions & Support Centers gives you access to local service technicians and material handling experts who can mobilize quickly to help optimize your entire operation.

TELEMATICS AND FLEET MANAGEMENT TOOLS

iWAREHOUSE provides real-time visibility into the performance of your trucks and equipment to help you optimize productivity, minimize maintenance costs, and drive continuous improvement throughout your operation.

FINANCING AND LEASING

Whether you want to expand your current fleet, manage seasonal demand with rentals, or invest in the latest automated systems, Raymond offers a range of flexible, scalable, economical financing solutions designed around your needs and budget.

PARTS AND MAINTENANCE

Raymond can help optimize the uptime of your fleet with the industry's most comprehensive inventory of parts and a range of flexible, comprehensive service plans to suit your needs and budget.

TRAINING PROGRAMS

Designed to help protect your people, equipment, facilities, and materials, Raymond offers an array of training programs for lift truck operators and warehouse personnel that may also assist with OSHA compliance.

PRE-OWNED LIFT TRUCKS

Raymond RENEWED™ offers certified, pre-owned electric lift trucks that have undergone a rigorous quality inspection, been reconditioned with genuine OEM parts, and are delivered with full warranty coverage.

YOUR COMPLETE INTRALOGISTICS SOLUTIONS PARTNER

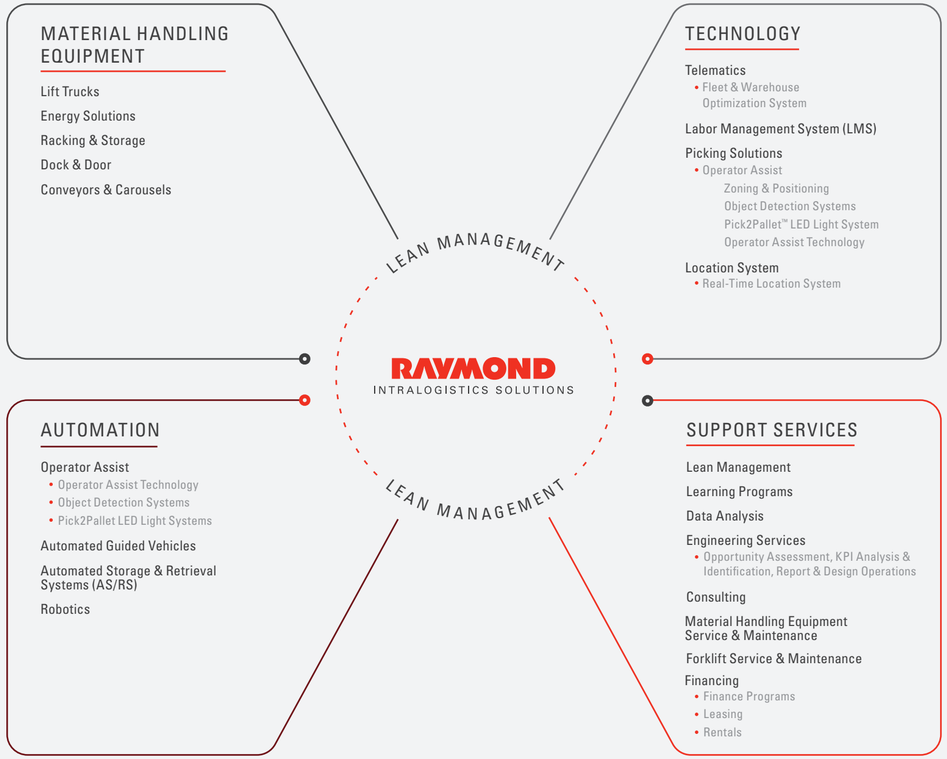
Raymond is your single source for intralogistics innovation—a strategic partner offering end-to-end, data-driven, scalable solutions for the modern warehouse.

Far beyond a forklift manufacturer, we create comprehensive, connected material handling ecosystems designed to help you cut lead times, reduce waste, minimize downtime, and improve quality.

By combining industry expertise and lean management principles with everything from advanced material handling equipment and automation to labor management tools and support services, we can provide tailored solutions that optimize your people, processes, and facilities, and drive your business forward.

PILLARS OF RAYMOND'S SMART INTRALOGISTICS

+ **Data-Driven Intelligence**
  iWAREHOUSE transforms data into insights for fleet, labor, and workflow optimization.
+ **Automation Integration**
  From operator assist technologies to automated guided vehicles and robotics, Raymond creates and connects systems for scalable automation.
+ **Flexible, Scalable Systems**
  Modular solutions designed to adapt and grow with a customer's needs.
+ **Energy Solutions**
  Cutting-edge battery technologies—including lithium-ion and hydrogen fuel cell—and smart charging systems help power efficiency and sustainability.
+ **Space & Labor Optimization**
  Narrow-aisle design schemes and lean expertise help maximize space utilization and throughput.



RUN BETTER.
MANAGE SMARTER.®

For more than 100 years, The Raymond Corporation has helped companies be the best at what they do through an intense focus on innovation, quality, and service. That focus has never wavered, only grown.

Today, Raymond is global and local. Forward-thinking and experienced. Focused on specific offerings and total solutions.

The Raymond Corporation, a brand of Toyota Material Handling North America, offers the breadth and depth of systems, technologies, and experience to be your global material handling resource. And, as a full-service partner, we offer a total-solutions approach that empowers you with smarter, more efficient and more effective processes and technologies.

If you're looking for a partner with the tools and experience to help you run better and manage smarter, let's talk.

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