When you need a top-performing pre-owned electric lift truck, look to Raymond, the North American leader in quality, energy-efficient lift trucks.

Raymond® pre-owned lift trucks are inspected and certified by a 20-point quality assurance process to make them Raymond Ready to meet your needs. These pre-owned lift trucks are also backed by your local Raymond Service Center to ensure their performance.

Raymond Ready pre-owned trucks are warranted against defects in material and workmanship on major and minor components, as well as wearable components, for up to 30 days after delivery.

Choose from a wide selection of models and options to suit your specific needs.

For more information and details on available models, please visit: www.raymondused.com

Rent or Lease?

Raymond Rental is an affordable option for the short-term and is an excellent choice for special or urgent projects. Rentals provide flexibility for a company’s ever-evolving needs.

Raymond Leasing is better for the long-term and is an excellent alternative to actually purchasing equipment. Leasing is best for acquiring materials handling equipment for a more committed term.

Raymond Rental Solutions
- Supplement your existing equipment for seasonal requirements, conducting physical inventory or replacing trucks scheduled for repair
- Eliminate idle equipment, the expense and worry that comes with owning surplus equipment
- Establish the value of equipment before purchasing or committing to a lease
- When you need specialized equipment
- Meet emergency equipment needs when changing to multiple shifts or waiting for new equipment delivery

We’re Your Rental Solution

We’re Your Pre-Owned Solution
LEASING

Raymond Leasing allows you to acquire equipment with no money down and without many of the risks that go along with ownership. Raymond is here to help you find the best lease option to suit your needs.

Flexible Solutions To Manage Your Cash Flow

Accelerated Payments
Start as low as $100 per month, then increase payment each month

Skip Payments
Invoice 3 months, zero payment next 3 months, invoice 3 months

Deferred Payments
Free use of the equipment prior to starting the payment stream

Cashflow Considerations:
- Christmas shops, produce companies, Halloween costume shops

Standard Monthly Payments
Same payment each month throughout the term of the lease

For more leasing information, please contact
Lori Fassett (607) 656-2282 or Joan Taylor (607) 656-2277.

Raymond’s Top Ten Reasons to Lease

❶ Purchasing Power
Leasing allows you to use a higher-end piece of equipment than you could purchase outright.

❷ Balance Sheet Management
You can better manage your balance sheet by conserving operating capital and freeing up working capital and bank credit lines.

❸ 100% Financing
Typically, there is no down payment.

❹ Asset Management
A lease provides the use of equipment for a specific period of time at fixed payments. It assumes and manages the risks of ownership.

❺ Service Additions
You can tailor the lease to better fit your needs! This also includes maintenance expenses.

❻ Tax Treatment
Leasing can let you deduct 100% of the lease payment as a business expense.

❼ The Latest Technology
Leasing allows you to use the most up-to-date materials handling equipment.

❽ Material Handling Assistance
Lease from a specialist in materials handling equipment – leasing and financing – we understand the market.

❾ Customized Flexibility
There are many types of leasing products available, allowing the lessee to customize a program to address their needs and requirements (e.g., cash flow, budget, transaction structure).

❿ Proven Equipment-Financing Option
In fact, about half of all materials handling equipment acquisitions are lease-financed.

We’re Your Leasing Solution

Relentlessly Pursuing Perfection
It takes more than innovative engineering to satisfy your goals for increased productivity, efficiency and operational cost reductions. It takes a single-minded focus on understanding your specific needs, and the ability to provide and seamlessly implement the right solution — every time.

When you require fleet, technology and sustainability strategies to enable you to compete and succeed in today’s global marketplace, Raymond and its world-renowned network of service and support centers is there for you. And that’s how we go above and beyond.
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The Raymond Corporation
P.O. Box 130
Greene, New York 13778-0130
Toll free 1 (800) 235-7200
Fax 1 (607) 656-9005
www.raymondcorp.com

Due to continuous product improvement, specifications are subject to change without notice. Some systems and features shown are optional at extra cost. ©2009 The Raymond Corporation.
Top performing pre-owned efficient electric lift trucks

When you need a top performing pre-owned electric lift truck, look to Raymond, the North American leader in quality, energy efficient lift trucks. Raymond® pre-owned lift trucks are inspected and certified by a 20 point quality assurance process to make them Raymond Ready to meet your needs. These pre-owned lift trucks are also backed by your local Raymond Service Center to ensure their performance. Raymond Ready pre-owned trucks are warranted against defects in material and workmanship on major and minor components, as well as wearable components, for up to 30 days after delivery.

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