



PEOPLE. PERFORMANCE. PRODUCTIVITY.

With employees accounting for nearly three-quarters of total lift truck ownership costs, nothing offers the potential for enhanced productivity more than a Labor Management System (LMS).

LMS is a component of our scalable telematics and warehouse management platform, iWAREHOUSE Evolution, giving you powerful and actionable insights into your labor force, allowing you to:

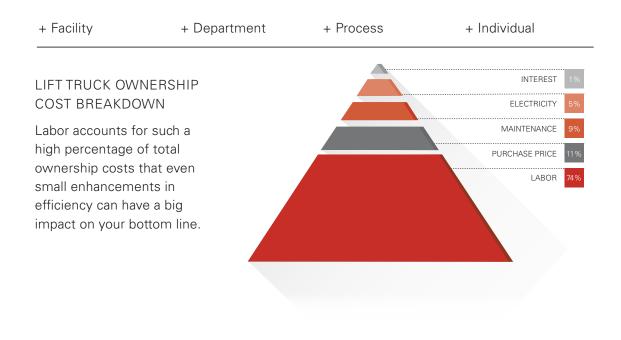
- + Maximize employee utilization and productivity
- + Drive out lost time
- + Control costs
- + Increase margins
- + Enhance corporate culture

- + Make informed staffing decisions
- + Analyze trends for effective forecasting
- + Develop and implement standards and best practices
- + Manage and motivate staff
- + Pay-for-performance



EFFICIENCY STARTS WITH VISIBILITY

By giving you clear sightlines into where and how your labor dollars are being spent, the iWAREHOUSE LMS lets you quickly and easily analyze your costs and identify inefficiencies at every level of your operation:



EASY INTEGRATION. DEEPER INFORMATION

The only LMS designed and engineered into iWAREHOUSE, our LMS can be quickly, easily, and affordably integrated with fleet and warehouse management systems—including your time clocks, ERP software, job-coding, and other internal technologies—with no hardware requirements and little IT involvement.

As a cloud-based solution, LMS gives you instant access to the data you want (anytime, anywhere). It also lets you securely share that information with others for simpler collaboration, faster decision-making, superior accountability, and more efficient process improvements.

GET A MORE COMPLETE PICTURE OF YOUR OPERATION

By combining our LMS with the other fleet and warehouse management capabilities of iWAREHOUSE, you can correlate labor data with equipment use and cost/budgeting information for a more detailed, versatile, and valuable view of your business. Discover the insights you need to address operational challenges more strategically and confidently.

TASK SELECTION **MULTI-METRIC** LABOR STANDARDS COST **BUDGETING CAPABILITIES** TO SERVE LABOR MANAGEMENT SYSTEMS (LMS) **PERFORMANCE** COACHING **PAY FOR** PERFORMANCE QUALITATIVE **METRICS OPERATIONAL** COSTING TRACK

THROUGHPUT

FLEXIBLE, SCALABLE, AND CUSTOMIZABLE

Designed for operations of all types and sizes, the iWAREHOUSE LMS is available in three different, tiered, scalable packages. Simply pick the option best suited to the needs of your facility knowing that you can add to your capabilities at any time. Regardless of choice, we'll be there to help you drive success.

DATA-DRIVEN LABOR STUDIES

To ensure you get the most out of your LMS, we offer ongoing labor studies to help you evaluate your processes and procedures. Leveraging big data, performance benchmarks, or existing KPIs, workplace labor standards can be tailored for your specific needs-and adapt as your operation adds warehouses, workflows, SKUs, customers, and more. All at a fraction of the cost of observation-based engineered labor standards.

INTRADAY REPORTING

Transfer data throughout the day for actionable data at your fingertips.

- + Track throughput progress
- + Focus on specific employees, departments or shifts
- + Proper labor placement
- + Productivity and on-task management

	LITE	EXPRESS	ENTERPRISE
Integration with Custom iWAREHOUSE Task Selection (truck operators)	•	•	•
Integration with Job Track iWAREHOUSE Task Selection (non-operators)		•	•
Integration with Time Clock		•	•
Integration with WMS			•
Track Throughput		•	•
Operational Costing		•	•
Pay-for-Performance			•
Qualitative Metrics		•	•
Performance Coaching			•
Multi-metric Labor Standards			•





EXPECT MORE FROM YOUR TELEMATICS SYSTEM

Scalable, flexible, and customizable, iWAREHOUSE is the most complete telematics solution available. Designed with the industry's most comprehensive range of capabilities—that can be activated or turned off to suit your needs—iWAREHOUSE Evolution is a powerful solution to better manage equipment, powered industrial vehicles, and operators. This scalable platform evolves with your changing business needs, so you can continuously improve efficiency and productivity while identifying opportunities to reduce costs.

Compatible with hundreds of makes and models of powered industrial vehicles, iWAREHOUSE puts critical, real-time data about your entire fleet at your fingertips. All through a single portal accessible from any web-enabled device, anywhere, anytime. So whether you're running one brand of vehicles or a mixed fleet—in one warehouse or many—now you have the ideal suite of analytics tools to run better and manage smarter.

 $iWAREHOUSE.\ More\ intelligent\ business\ information.$

RUN BETTER. MANAGE SMARTER.®

At Raymond, our aim is to deliver the utmost quality and to work for continuous improvement every day, in every aspect of our business. We are proud of what we build. We are proud of the level of service we provide to keep our customers' business up and running. We take pride in our commitment to our customers through our end-to-end approach in helping them find smarter, more efficient, and more effective solutions.

We value the trust that Raymond has earned through decades of proven performance and hands-on innovation. Since the patenting of the first hand pallet truck to the invention of the reach truck to our pioneering work in narrow aisle operations and beyond, Raymond has led the way in providing customers with the tools and expertise to improve their business.

IF YOU'RE LOOKING FOR A PARTNER WITH THE TOOLS AND EXPERIENCE TO HELP YOU RUN BETTER AND MANAGE SMARTER, LET'S TALK.

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Due to continuous product improvements, specifications are subject to change without notice. Some systems and features shown are optional at extra cost. iWAREHOUSE, iWAREHOUSE Evolution, and Run Better. Manage Smarter. are U.S. trademarks of The Raymond Corporation.

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