

Samsonite® stays on the move with **RAYMOND**

For Samsonite, the worldwide leader in innovative travel solutions, being on the go is a way of life. And when it needed a partner with a reputation for very narrow aisle excellence, maximizing uptime and continuous productivity strategies to open its state-of-the-art facility in Florida, it chose Raymond and our 100% authorized sales and service center network.

Driven by a relentless pursuit of perfection and efficiency, Samsonite chose to lease our proven portfolio of *Swing-Reach*® trucks, counterbalanced trucks, pallet and double pallet trucks, all supported by our comprehensive fixed-price maintenance program. The icing on the cake? Our added-value ability to single-source their entire program, including batteries, chargers, and equipment.

The results: **99% uptime and the unrivaled flexibility to adapt to market changes.** Better, smarter and faster. That's how Raymond goes above and beyond.



Samsonite

"Raymond is so much more than a fork lift company."

Matt Dixon
Distribution Center Manager
Samsonite
www.samsonite.com



9000 Series
Swing-Reach® Truck

www.raymondcorp.com | 1.800.235.7200

RAYMOND
Above. And beyond.®

Lift Trucks | *iWarehouse*™ | Service | Training | Parts | Rentals | Leasing | Engineering