

# Masters Gallery Foods shreds costs with **RAYMOND**

For Masters Gallery Foods, a full-line cheese supplier, delivering superior quality product to their customers is embedded in their culture. When they made it a top priority to address lift truck impacts and damage in their 110,000 square foot warehouse, Masters Gallery Foods partnered with Raymond and our 100% integrated Raymond Sales and Service Center network.

Masters Gallery Foods chose *iWarehouse*® from Raymond, the industry's most comprehensive and customizable fleet optimization system to track operator and lift truck performance, minimize rack and product damage, and reduce maintenance costs and downtime. With *iWarehouse* running on their fleet of *Raymond*® trucks, they reduced impacts by 88%, improved productivity with real-time usage data, and eliminated paperwork by automating OSHA reporting.

*iWarehouse* is an essential part of Raymond *CustomCare*™, our total commitment to understanding your business – and delivering a comprehensive package of enterprise solutions and personalized service to help you drive down costs and run your operation smarter.



"Raymond's *iWarehouse* plays an integral role in our increased productivity."

**Dan Murphy**  
Warehouse Manager  
Masters Gallery Foods  
[www.mastersgalleryfoods.com](http://www.mastersgalleryfoods.com)



Model 4250  
Counterbalanced Truck\*

[www.raymondcorp.com](http://www.raymondcorp.com) | 1.800.235.7200

\*Load shown is for illustrative purposes only. Please load responsibly.

**RAYMOND**  
Above. And beyond.®